

# Buyer Tool: Top Ten Tips on MVaaS

Now that you've determined that Managed Video as a Service (MVaaS) can help drive double-digit profits increases for your organization, here are some guidelines for determining which provider to select.

Your MVaaS provider should:

- 1 Give examples of proven ROI
- 2 Feature an easy to use platform
- 3 Integrate to business data systems like POS
- 4 Offer customizable exception reports integrated to video
- 5 Provide access to unlimited users across your entire organization
- 6 Have a demonstrated track record of innovation
- 7 Provide automatic software updates for minimal IT overhead
- 8 Ensure a bandwidth aware solution that does not strain the network
- 9 Allow users to securely save and share video within the application
- 10 Offer customization with analog and IP cameras

# Checklist for MVaaS Providers

Proven ROI & payback period <input type="checkbox"/> YES <input type="checkbox"/> NO	<p><b>Business Reason:</b> The provider should have case studies for large enterprise-level companies across a variety of industries documenting a proven ROI and payback period for the managed video solution.</p> <p><b>Envysion Answer:</b> Envysion offers case studies across a variety of industries proving 10-15% increase in profits and rapid return on investment.</p>
Easy to use <input type="checkbox"/> YES <input type="checkbox"/> NO	<p><b>Business Reason:</b> To offer actionable insight, the MVaaS provider should include an easy platform that many different users across the organization can utilize.</p> <p><b>Envysion Answer:</b> Envysion's platform is extremely intuitive and easy to use.</p>
Seamless integration with POS <input type="checkbox"/> YES <input type="checkbox"/> NO	<p><b>Business Reason:</b> To offer actionable insight, the MVaaS provider should integrate seamlessly with all of your existing business data systems.</p> <p><b>Envysion Answer:</b> Envysion provides seamless and complete integration with over 50 POS systems.</p>
Customized exception reports <input type="checkbox"/> YES <input type="checkbox"/> NO	<p><b>Business Reason:</b> The platform should come pre-loaded with best practice exception reports by industry, allowing you to immediately begin connecting video data with the business insight that matters.</p> <p><b>Envysion Answer:</b> Envysion accounts include best practice reports by industry.</p>
Unlimited users <input type="checkbox"/> YES <input type="checkbox"/> NO	<p><b>Business Reason:</b> The platform should be remotely accessible from any Internet browser so that many users can work collaboratively together. Videos can be viewed, recorded and shared with other users from directly within this online platform.</p> <p><b>Envysion Answer:</b> Envysion's cloud-based platform can be extended to any number of future users within the organization and can be accessed from any online computer.</p>
Track record of innovation <input type="checkbox"/> YES <input type="checkbox"/> NO	<p><b>Business Reason:</b> As an online Software as a Service (SaaS) business model, MVaaS providers should be able to instantly scale up, accommodating many different users across the entire organization and allowing rapid innovation.</p> <p><b>Envysion Answer:</b> Envysion's platform is based on the SaaS model.</p>
Automatic updates <input type="checkbox"/> YES <input type="checkbox"/> NO	<p><b>Business Reason:</b> The online software should be automatically updated, eliminating the need for manual patches and reducing the IT strain.</p> <p><b>Envysion Answer:</b> Envysion's SaaS model allows instant updates for the platform that are automatically available to all users.</p>
Bandwidth aware <input type="checkbox"/> YES <input type="checkbox"/> NO	<p><b>Business Reason:</b> MVaaS should be sensitive to bandwidth limitations of each location so that the online platform doesn't crush the network.</p> <p><b>Envysion Answer:</b> Envysion's cloud-based platform is bandwidth aware and automatically adjusts.</p>
Secure saving & collaboration <input type="checkbox"/> YES <input type="checkbox"/> NO	<p><b>Business Reason:</b> Users should be able to view, record and share with other users from within the online platform in a collaborative online environment.</p> <p><b>Envysion Answer:</b> Users can save and share with others within Envysion.</p>
IP & analog capabilities <input type="checkbox"/> YES <input type="checkbox"/> NO	<p><b>Business Reason:</b> The provider should customize setup to integrate with your existing video surveillance operations to leverage existing investment in cameras.</p> <p><b>Envysion Answer:</b> Envysion's platform can be customized to operate with existing hardware including cameras.</p>