

THE FOUR PILLARS OF PROTECTION



THEFT & FRAUD



SAFETY & SECURITY



HR & LEGAL



CUSTOMER LOYALTY & EXPERIENCE



CASH THEFT REDUCTION

Conservatively (at 2.0% of net sales), the impact was a 13% increase in gross profit, a 650+% ROI, and a less than 5-month payback.

Large Bagel Operator / 385 Stores / \$900,000 Average Unit Volume
Uses the platform to review suspicious transactions and to conduct remote operational audits.



CASH THEFT REDUCTION

Reduced No Sales by 32% and Employee Meals by 13% (YoY)

National Fast Casual Pasta and Noodle Operator / 425 Stores / \$1.1M Average Unit Volume

Regularly review a small sample of high-risk transactions to ensure proper cash handling, use of voids, refunds, and discounts. Annualized impact of over \$800,000 in a fraction of their stores.



LOSS % REDUCTION

The average convenience store has a monthly loss of 2-3%. With Envysion, the overall loss is consistently reduced to less than 1%.

C-Store, Gas Station / 142 Locations / \$250K Avg Unit Volume
Using Envysion video and Exception Reports. The software provides coaching, and a solution to review compliance, sanitation, and vendor verification.



FOOD COST REDUCTION

Same store food cost variance was reduced by 0.5%

150-Site National Burger Brand / \$1.5M AUV

Client invested in Envysion video solution and Restaurant Performance Audits identifying issues of theft, loss, and operational inefficiency. Incident identification and process correction translated to a same-store topline improvement of \$2,500 monthly.



FALSE ALARM REDUCTION

Police dispatches on false alarms were reduced by 90%

Fast Casual Concept / 210 Corporate Stores / \$1.4M Average Unit Volume
Prior to implementation of Video Alarm Verification, client was tracking to spend \$190k annually on local police dispatch for false alarms. Implementation of VaV enabled their alarm services provider to visually verify each alarm and eliminate dispatches for accidental alarm triggers (for example, late-night deliveries).



THEFT REDUCTION

Reduced theft from 4.0% to 0.2% of sales with the internal use of Envysion's Audit Platform.

Large Mexican Fast Casual Chain / 2,700 Stores / \$2M Average Unit Volume
Uses the Envysion platform to audit store manager's cash handling procedures at every store, multiple times each month. Cost of quarterly store audit reduced by 92%. Client estimates Audit Services to have preserved over \$2 million in annual revenue.

"Envysion is actually better at identifying theft than we are". - Executive Director of Safety, Security and Risk

"Saves us money...we pay Envysion a fraction of what they save us." - LP Audit Services

Per our client, the average case of employee theft costs approximately \$15,000.